

04 -08- 2016

Ljubljana,
 ACER-INT-2016-340

**REPORT OF THE
 EVALUATION COMMITTEE
 ON THE AWARD CRITERIA**

1. Contract references

Title of contract: Provision of IT hosting services for the Agency for the Cooperation of Energy Regulators

Reference number: Contract notice published in the Official Journal of the European Union (OJ EU) S 103 on 31.05.2016

Contracting authority: Agency for the Cooperation of Energy Regulators, Trg republike 3, 1000 Ljubljana, Slovenia

Type of procedure: Open tender procedure

2. Working method of the evaluation committee

The evaluation was performed by an evaluation committee appointed by the responsible authorising officer.

The members of the evaluation committee involved in the evaluation have held meetings according to the following schedule:

| Date | Place | Topic discussed |
|------------------------------------|---|------------------------------|
| 18.07.2016 from 14:00 h to 17:00 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |
| 19.07.2016 from 14:00 h to 17:30 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |
| 20.07.2016 from 15:00 h to 17:00 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |
| 21.07.2016 from 16:00 h to 17:00 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |
| 22.07.2016 from 14:00 h to 16:00 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |
| 26.07.2016 from 11:00 h to 16:00 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |
| 28.07.2016 from 11:00 h to 13:00 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |
| 29.07.2016 from 10:00 h to 11:00 h | Agency for the Cooperation of Energy Regulators, meeting room | Evaluation of award criteria |

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3. Evaluation of award criteria

The tenders were evaluated and ranked on the basis of the announced criteria without modification.

The technical quality criteria, as announced in the Tender Specifications, are presented in detail below:

- Criterion 1.1 – Infrastructure: Resilience/redundancy, guaranteed availability and capacity, scalability and maturity of the infrastructure offered.
- Criterion 1.2 – Technology: Flexibility, variety, compatibility and vendor support of the technologies offered.
- Criterion 1.3 – Performance: Reliability, efficiency and adequacy of the offered performance
- Criterion 1.4 – Security: Capability to preserve availability, integrity and confidentiality of information, maturity of the offered security model, effectiveness of the physical, technical and organisational security measures.
- Criterion 1.5 – Software: Flexibility, variety, compatibility and maturity of the offered software solutions.
- Criterion 1.6 – Support Services: Completeness, availability and relevance of the support services.
- Criterion 1.7 – Project Management: Capability to manage complex project according to standard methodologies and best practices (e.g. PM2, Prince, PMBOK or similar) and monitor service quality and efficiency of human resource allocation.
- Criterion 1.8 – Provision of BC/DR services: Completeness, feasibility and consistency of the plan for meeting BC/DR requirements.
- Criterion 2 – Case study: Completeness, feasibility and consistency of solutions proposed and services offered.
- Criterion 3 – Detailed official price list: Relevance and variety of products and services offered, flexibility and usability of equipment and hosting services offered.

3.1. Technical quality criteria, with 65% weighting

Detailed evaluation comments per criterion:

3.1.1. Tenderer no. 1 TELEKOM SLOVENIJE, d.d.

Criterion 1.1: marks awarded: 7.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Each of the proposed components guarantees availability and resilience/redundancy. The proposed infrastructure is based on a solid and mature solution. Scalability of components should have been better addressed but in general they meet the Agency's expectations.

Criterion 1.2: marks awarded: 8.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

The solution offered is flexible enough, even if based on four (4) years old products. The variety offered is satisfactory and it allows a proper balance between costs and performances. The technologies offered are standard and supported by almost all other vendors.

Criterion 1.3: marks awarded: 7.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Reliability of the performance is in line with the current standards. The efficiency of the solution is appropriate. Performances offered are adequate to the needs expressed in the Tender Specifications. Description of the offered performance is well detailed.

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Criterion 1.4: marks awarded: 8.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

The proposed solution is capable to assure the availability, integrity and confidentiality of information. The offered security model is based on what is foreseen by ISO 27000 standards, which cover physical, technical and organisational security measures. In addition, the tenderer's ISO 22301 certification implements some additional measures especially in the area of availability.

Criterion 1.5: marks awarded: 8.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Variety, flexibility, compatibility and maturity of the software offered meets the expectations. The variety of the software proposed helps in selecting a cost effective solution. Some tools may appear to be redundant in some functional aspects which could allow the Agency to better tailor the final solution according to its needs.

Criterion 1.6: marks awarded: 8.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Service support is complete and its availability is in line with the minimum needs of the Agency as well as relevant to the tasks to be performed. The structure in multiple layers allows the redundancy of some roles which can be a benefit to the Agency when properly structured.

Criterion 1.7: marks awarded: 6.00 points / maximum marks available: 8.00 points / threshold: 4.80 points.

Project management is based on standard methodologies. Documents provided for quality control are sometimes unclear in respect to the escalation process, especially when sub-contractors are involved.

Criterion 1.8: marks awarded: 6.00 points / maximum marks available: 8.00 points / threshold: 4.80 points.

Business continuity and disaster recovery services are comprehensive, consistent and the plan meets the requirements and the needed achievements. It includes only partially some details on the possible final implementation.

Criterion 2: marks awarded: 15.00 points / maximum marks available: 18.00 points / threshold: 10.80 points.

The plan presented for the case study is concise, comprehensive and consistent in terms of the solution offered as well as feasible. It gives limited details on the final implementation which is, in some areas, based on previous experiences.

Criterion 3: marks awarded: 5.00 points / maximum marks available: 6.00 points / threshold: 3.60 points.

Products offered are relevant. Their variety is sufficient to fulfil the Agency's needs. The usability and flexibility of equipment and hosting services is in line with the Agency's requirements.

3.1.2. Tenderer no. 2 INFORMATIKA d.d.

Criterion 1.1: marks awarded: 6.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Each of the proposed components guarantees availability and resilience/redundancy. The proposed infrastructure is based on a solid and new, less mature solution. Scalability meets the Agency's expectations.

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Criterion 1.2: marks awarded: 7.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

The solution offered is very flexible and allows several degrees of freedom. The variety is sufficient but it requires some efforts to find a proper balance between costs and performances. The technologies offered are standard and supported by almost all other vendors.

Criterion 1.3: marks awarded: 6.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Reliability of the performance is in line with the current standards. The efficiency of the solution is appropriate to the range of machines. Performances offered are adequate to the needs expressed in the Tender Specifications. Description of the offered performance is comprehensive but lacks certain details.

Criterion 1.4: marks awarded: 7.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

The proposed solution is capable to assure the availability, integrity and confidentiality of information. The offered security model is based on what is foreseen by ISO 27000 standards, which cover physical, technical and organisational security measures.

Criterion 1.5: marks awarded: 7.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Variety, flexibility, compatibility and maturity of the software offered meets the expectations. It shows that the actual model is based on hands-on knowledge of the proposed software. Nevertheless, especially on the variety, a wider range of proposals would have helped in the selection of a more cost effective tool.

Criterion 1.6: marks awarded: 6.00 points / maximum marks available: 10.00 points / threshold: 6.00 points.

Service support is complete and its availability is in line with the minimum needs of the Agency as well as relevant to the tasks to be performed.

Criterion 1.7: marks awarded: 6.00 points / maximum marks available: 8.00 points / threshold: 4.80 points.

Project management is based on Prince 2 Standard Methodology and all documents provided for quality control are well structured but too concise.

Criterion 1.8: marks awarded: 6.00 points / maximum marks available: 8.00 points / threshold: 4.80 points.

Business continuity and disaster recovery services are comprehensive, consistent and the plan meets the requirements and the needed achievements. It includes only partially some details on the possible final implementation.

Criterion 2: marks awarded: 11.00 points / maximum marks available: 18.00 points / threshold: 10.80 points.

The plan presented for the case study is concise, comprehensive and consistent in terms of the solution offered as well as feasible. It lacks some details which would have helped in better understanding of how, on a lower level, the operations would be planned.

Criterion 3: marks awarded: 4.00 points / maximum marks available: 6.00 points / threshold: 3.60 points.

Products offered are relevant only to a limited extent. Their variety is sufficient to fulfil the Agency's needs. The usability and flexibility of equipment and hosting services is difficult to assess but nevertheless meets the minimum requirements.

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3.2. Price, with 35 %weighting

The tenderers that passed all technical quality thresholds were evaluated according to the total reference price.

According to the Tender Specifications the reference price was based on two (2) financial proposals which each tenderer had to include in the offer. The two (2) financial proposals had to be prepared on the basis of the case study as described in Annex I.B of the Tender Specifications.

The formula for calculating the total reference price, as indicated in the Tender Specifications, is:

| | DESCRIPTION | All-inclusive price in EUR | Weighting factor | VALUE |
|---|---|----------------------------|------------------|-----------|
| A | B | C | D | E = C * D |
| 1 | Financial proposal for the case study for a period of one (1) year | | 50% | |
| 2 | Financial proposal for the case study for a period of two (2) years | | 50% | |
| | TOTAL REFERENCE PRICE = VALUES 1 + 2 | | | |

The Tender Specifications stated *'the financial offer and/or the detailed official price list shall include all the prices quoted in the financial proposal (these prices shall be highlighted for the purpose of transparency and traceability and shall enable the Agency to verify the consistency between the financial proposal and the financial offer and/or the detailed official price list) as well as all other services relevant to the scope of this call for tenders'*.

Requests for clarification regarding the verification of consistency between the financial proposals and the financial offer and/or the detailed official price list have been sent, in accordance with Article 96(2) of the Financial Regulation, by email, to each concerned tenderer as follows:

- To tenderer no. 2 INFORMATIKA d.d. the request has been sent on 20.07.2016;
- To tenderer no. 1 TELEKOM SLOVENIJE d.d. the request has been sent on 21.07.2016.

Both requested tenderers had a time limit of two (2) working days to provide a reply. Both tenderers have been informed that they could be rejected if these clarifications were not sent before the deadline indicated.

The following tenderers provided the requested clarifications:

- No. 2 INFORMATIKA d.d. on 22.07.2016;
- No. 1 TELEKOM SLOVENIJE d.d. on 25.07.2016.

Based on the clarifications received by the tenderer no. 2 INFORMATIKA d.d. additional request for clarifications related to the correlation between the 'key software architectural elements - systems/services' of the case study and the financial proposals presented in the tender has been sent on 26.07.2016 by email, giving the tenderer a time limit of one (1) working day to provide a reply. The tenderer has been informed that he could be rejected if the clarifications were not sent before the deadline indicated.

The following tenderer provided the requested clarifications:

- No. 2 INFORMATIKA d.d. on 27.07.2016.

All responses were attached to the tenders and they were integrated as a whole.

All financial proposals were checked for arithmetical errors.

The financial proposals submitted by the tenderer no. 1 TELEKOM SLOVENIJE d.d. included arithmetical errors due to the inconsistencies between the numbering and the description of the services/items as listed in Annex I.B of the Tender Specifications and the description of the services/items listed in Annex II Financial offer (i.e. service 'F9: 1 x 1 Gbps connection between primary and secondary site' according to the description in Annex II Financial offer corresponds to the service F11, service 'F11: 1 x 100 Mbps connection to the Agency' according to the description in Annex II Financial offer corresponds to the service F2 and service 'F4: 1 x 10 Mbps connection to internet' according to the description in Annex II Financial offer corresponds to the service F5). The Evaluation Committee adjusted the calculations of both financial offers in order to correspond to the services described.

The financial proposals submitted by the tenderer no. 2 INFORMATIKA d.d. included arithmetical errors, namely: (a) in the financial proposal for one (1) year the total sum of prices quoted did not match the total sum presented; (b) in the financial proposal for two (2) years for several items where the prices had to be presented for a period of two (2) years these presented the prices for one (1) year. The tenderer adjusted the financial proposal for one (1) year and the financial proposal for two (2) years. The adjusted financial proposals were taken into account for the calculation of the total reference price.

The summary of the calculation of the total reference price, after applying arithmetically corrected financial proposals which were used to calculate the total reference price, is as follows:

| N° | Name of tenderer | Total reference price (in EUR) | Points for total reference price |
|----|-------------------------|--------------------------------|----------------------------------|
| 1 | TELEKOM SLOVENIJE, d.d. | 3,754,406.08 | 35.55 |
| 2 | INFORMATIKA d.d. | 1,334,792.40 | 100.00 |

As stated in Annex I.B of the Tender Specifications, the case study is a fictional exercise where the tenderers had to propose their technical solution. Therefore some parameters for services as well as quantities for some of the services were not set in the case study as a minimum requirement (e.g. the estimations for capacity planning, key software architectural elements, security related services, etc.).

The tenderers proposed different technical solutions for the case study. Both technical solutions are relevant in addressing the fictional case study (see point 3.1 above). Different technical solutions reflect also in a different composition of the financial proposals, namely, the financial proposals presented by the tenderers had different structure, included different combination of services as well as different quantities for some of the services. Therefore the financial proposals could not be assessed in parallel and as a result could not be put on the same denominator which would enable the Evaluation Committee to calculate the total reference prices that would be comparable in terms of establishing the cheapest total reference price.

4. Score

Detailed marks per tender:

| N° | Name of tenderer | Score | Total score for technical quality | Reaches or not minimum scores |
|----|-------------------------|-------|-----------------------------------|-------------------------------|
| 1 | TELEKOM SLOVENIJE, d.d. | | 78.00 | Reaches min. score |
| | Criterion 1.1 | 7.00 | | Reaches min. score |
| | Criterion 1.2 | 8.00 | | Reaches min. score |
| | Criterion 1.3 | 7.00 | | Reaches min. score |

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| N° | Name of tenderer | Score | Total score for technical quality | Reaches or not minimum scores |
|----------|-------------------------|-------|-----------------------------------|-------------------------------|
| | Criterion 1.4 | 8.00 | | Reaches min. score |
| | Criterion 1.5 | 8.00 | | Reaches min. score |
| | Criterion 1.6 | 8.00 | | Reaches min. score |
| | Criterion 1.7 | 6.00 | | Reaches min. score |
| | Criterion 1.8 | 6.00 | | Reaches min. score |
| | Criterion 2 | 15.00 | | Reaches min. score |
| | Criterion 3 | 5.00 | | Reaches min. score |
| 2 | INFORMATIKA d.d. | | 66.00 | Reaches min. score |
| | Criterion 1.1 | 6.00 | | Reaches min. score |
| | Criterion 1.2 | 7.00 | | Reaches min. score |
| | Criterion 1.3 | 6.00 | | Reaches min. score |
| | Criterion 1.4 | 7.00 | | Reaches min. score |
| | Criterion 1.5 | 7.00 | | Reaches min. score |
| | Criterion 1.6 | 6.00 | | Reaches min. score |
| | Criterion 1.7 | 6.00 | | Reaches min. score |
| | Criterion 1.8 | 6.00 | | Reaches min. score |
| | Criterion 2 | 11.00 | | Reaches min. score |
| | Criterion 3 | 4.00 | | Reaches min. score |




5. Award

Despite the results of the evaluation as described above, the Evaluation Committee proposes not to award the contract.

The tender specifications included a fictional case study for which the tenderers were required to submit a technical solution as well as two financial proposals (one for the provision of services for a period of one year, and the second for the provision of services for a period of two years) which would be used for calculating the total reference price. To address the fictional case, tenderers could have employed different technologies. The case study in question did not explicitly state all the minimum conditions/requirements, making the financial offers non comparable in terms of solution provided and related prices.

In light of the above, taking into account the principles of equal treatment and transparency, the Evaluation Committee considers not to be able to perform the financial evaluation and therefore conclude the evaluation.

Name, date and signature of the evaluation committee members:

| Names | Department | Date | Signature |
|--------------------|------------------------------|------------|---|
| Tomaž ZAPLOTNIK | Market Monitoring Department | 4/08/2016 |  |
| Stefano BRACCO | Director's Office | 4/08/2016 |  |
| Aleksandra ZGORZAK | Market Monitoring Department | 04/08/2016 |  |

Annexes:

- A: Correspondence with the tenderers
- B: Grids for technical quality
- C: Financial evaluation
- D: Note to the file

EVALUATION GRID FOR AWARD CRITERIA
Tender no. ACER/OP/MMD/04/2016 – IT hosting services for the Agency for the Cooperation of Energy Regulators

TENDERER no. 1 – TELEKOM SLOVENIJE d.d

| No. | Technical quality criteria | Max. points available | Threshold | Points awarded | STRENGTHS AND/OR WEAKNESS OF THE TENDER |
|------|---|-----------------------|-----------|----------------|---|
| 1. | Technical tender | | | | |
| 1.1. | Infrastructure: Resilience/redundancy, guaranteed availability and capacity, scalability and maturity of the infrastructure offered. | 10.00 | 6.00 | 7 | Each of the proposed components guarantees availability and resilience/redundancy. The proposed infrastructure is based on a solid and mature solution. Scalability of some components may be improved but in general they meet the Agency's expectations. |
| 1.2. | Technology: Flexibility, variety, compatibility and vendor support of the technologies offered. | 10.00 | 6.00 | 8 | The solution offered is flexible enough, even if based on 4 years old products. The variety offered is more than satisfactory and it allows a proper balance between costs and performances. The technologies offered are standard and supported by almost all the other vendors. |
| 1.3. | Performance: Reliability, efficiency and adequacy of the offered performance | 10.00 | 6.00 | 7 | Reliability of the performance is in line with the current standards, and efficiency of the solution is appropriate. Performances offered is adequate to the needs expressed by the tender. |
| 1.4. | Security: Capability to preserve availability, integrity and confidentiality of information, maturity of the offered security model, effectiveness of the physical, technical and organisational security measures. | 10.00 | 6.00 | 8 | The proposed solution is capable to assure the availability, integrity and confidentiality of information. The offered security model is based on what is foreseen by ISO 27000 standards, which covers physical, technical and organisational security measures. In addition, the tenderer's certification ISO 22301 implements some additional measures especially in the area of availability. |
| 1.5. | Software: Flexibility, variety, compatibility and maturity of the offered software solutions. | 10.00 | 6.00 | 8 | Variety, flexibility, compatibility and maturity of the software offered meets the expectations. The variety of the software proposed helps in selecting a cost effective solution. Some tools may appear to be redundant in some functional aspects which could allow the Agency to better tailor the final solution according to its needs. |

| No. | Technical quality criteria | Max. points available | Threshold | Points awarded | STRENGTHS AND/OR WEAKNESS OF THE TENDER |
|------|--|-----------------------|-----------|----------------|---|
| 1.6. | Support Services: Completeness, availability and relevance of the support services. | 10.00 | 6.00 | 8 | Service support is complete, and its availability is in line with the minimum Agency needs, as well as, it is relevant to the tasks to be performed. The structure in multiple layers allows the redundancy of some roles which can be a benefit to the Agency when properly structured. |
| 1.7. | Project Management Capability to manage complex project according to standard methodologies and best practices (e.g. PM2, Prince, PMBOK or similar) and monitor service quality and efficiency of human resource allocation. | 8.00 | 4.80 | 6 | Project management is based on standard methodologies. Documents provided for quality control are sometimes a bit unclear in respect to the escalation process, especially when sub-contractors are involved. |
| 1.8. | Provision of BC/DR services Completeness, feasibility and consistency of the plan for meeting BC/DR requirements. | 8.00 | 4.80 | 6 | BC and DR services are comprehensive, consistent and the plan meets the requirements and the needed achievements. It includes only partially some details on the possible final implementation. |
| 2. | Case study | | | | |
| | Completeness, feasibility and consistency of solutions proposed and services offered. | 18.00 | 10.80 | 15 | The plan expressed for the case study is concise, comprehensive and consistent in terms of solution offered as well as feasible. It gives some details on the final implementation which is, in some areas, based on previous experiences. |
| 3. | Detailed official price list | | | | |
| | Relevance and variety of products and services offered, flexibility and usability of equipment and hosting services offered. | 6.00 | 3.60 | 5 | Products offered are relevant. Their variety is sufficient to fulfil the Agency's needs. The usability and flexibility of equipment and hosting services is in line with the Agency's requirements. |
| | TOTAL | 100 | 60 | 78 | |

Members of the Evaluation Committee:

NAME and SURNAME: **SIGNATURE:**

Stefano BRACCO



Tomaž ZAPLOTNIK



NAME and SURNAME:

Aleksandra ZGORZAK

SIGNATURE:



Date:

04 -08- 2016

EVALUATION GRID FOR AWARD CRITERIA
Tender no. ACER/OP/MMD/04/2016 – IT hosting services for the Agency for the Cooperation of Energy Regulators

TENDERER no. 2 – INFORMATIKA d.d

| No. | Technical quality criteria | Max. points available | Threshold | Points awarded | STRENGTHS AND/OR WEAKNESS OF THE TENDER |
|-----------|---|-----------------------|-----------|----------------|---|
| 1. | Technical tender | | | | |
| 1.1. | Infrastructure: Resilience/redundancy, guaranteed availability and capacity, scalability and maturity of the infrastructure offered. | 10.00 | 6.00 | 6 | Each of the proposed components guarantees availability and resilience/redundancy. The proposed infrastructure is based on a solid and new, less mature solution. Scalability meets the expectations. |
| 1.2. | Technology: Flexibility, variety, compatibility and vendor support of the technologies offered. | 10.00 | 6.00 | 7 | The solution offered is very flexible, and it allows several degrees of freedom. The variety is sufficient but it requires some efforts to find a proper balance between costs and performances. The technologies offered are standard and supported by almost all the other vendors. |
| 1.3. | Performance: Reliability, efficiency and adequacy of the offered performance | 10.00 | 6.00 | 6 | Reliability of the performance is in line with the current standards, and efficiency of the solution is appropriate to the range of machines. Performances offered is adequate to the needs expressed by the tender. Description of the offered performance is comprehensive but lacks certain details. |
| 1.4. | Security: Capability to preserve availability, integrity and confidentiality of information, maturity of the offered security model, effectiveness of the physical, technical and organisational security measures. | 10.00 | 6.00 | 7 | The proposed solution is capable to assure the availability, integrity and confidentiality of information. The offered security model is based on what is foreseen by ISO 27000 standards, which covers physical, technical and organisational security measures. |
| 1.5. | Software: Flexibility, variety, compatibility and maturity of the offered software solutions. | 10.00 | 6.00 | 7 | Variety, flexibility, compatibility and maturity of the software offered meets the expectations. It shows that the actual model is based on hands-on knowledge of the proposed software. Nevertheless, especially on variety, a wider range of proposals would have helped the selection of a more cost effective tool. |

| No. | Technical quality criteria | Max. points available | Threshold | Points awarded | STRENGTHS AND/OR WEAKNESS OF THE TENDER |
|------|--|-----------------------|-----------|----------------|---|
| 1.6. | Support Services: Completeness, availability and relevance of the support services. | 10.00 | 6.00 | 6 | Service support is complete, and its availability is in line with the minimum Agency needs, as well as, it is relevant to the tasks to be performed. |
| 1.7. | Project Management Capability to manage complex project according to standard methodologies and best practices (e.g. PM2, Prince, PMBOK or similar) and monitor service quality and efficiency of human resource allocation. | 8.00 | 4.80 | 6 | Project management is based on Prince 2 Standard Methodology and all documents provided for quality control are well structured but too concise. |
| 1.8. | Provision of BC/DR services Completeness, feasibility and consistency of the plan for meeting BC/DR requirements. | 8.00 | 4.80 | 6 | BC and DR services are comprehensive, consistent and the plan meets the requirements and the needed achievements. It includes only partially some details on the possible final implementation. |
| 2. | Case study Completeness, feasibility and consistency of solutions proposed and services offered. | 18.00 | 10.80 | 11 | The plan expressed for the case study is concise, comprehensive and consistent in terms of solution offered as well as feasible. It lacks some details which would have helped in better understanding of how, on a lower level, the operations would be planned. |
| 3. | Detailed official price list Relevance and variety of products and services offered, flexibility and usability of equipment and hosting services offered. | 6.00 | 3.60 | 4 | Products offered are relevant only to a limited extent. Their variety is sufficient to fulfil the Agency's needs, The usability and flexibility of equipment and hosting services is sometimes difficult to assess but nevertheless meets the minimum requirements. |
| | TOTAL | 100 | 60 | 66 | |

Members of the Evaluation Committee:

NAME and SURNAME: **SIGNATURE:**

Stefano BRACCO



Tomáš ZAPLOTNIK



NAME and SURNAME:

Aleksandra ZGORZAK

Date:

04 -08- 2016



SUMMARY OF POINTS FOR TECHNICAL QUALITY

Procurement procedure No. ACER/OP/MMD/04/2016 - Provision of IT hosting services for the Agency for the Cooperation of Energy Regulators

| Tenderer 1 - TELEKOM SLOVENIJE, d.d. | | | | | |
|---|-----|-----------------------|-----------------------------|------------------|------------------|
| | | Points awarded | Max points available | Threshold | Pass/fail |
| Criterion 1.1 | | 7.00 | 10.00 | 6.00 | pass |
| Criterion 1.2 | | 8.00 | 10.00 | 6.00 | pass |
| Criterion 1.3 | | 7.00 | 10.00 | 6.00 | pass |
| Criterion 1.4 | | 8.00 | 10.00 | 6.00 | pass |
| Criterion 1.5 | | 8.00 | 10.00 | 6.00 | pass |
| Criterion 1.6 | | 8.00 | 10.00 | 6.00 | pass |
| Criterion 1.7 | | 6.00 | 8.00 | 4.80 | pass |
| Criterion 1.8 | | 6.00 | 8.00 | 4.80 | pass |
| Criterion 2 | | 15.00 | 18.00 | 10.80 | pass |
| Criterion 3 | | 5.00 | 6.00 | 3.60 | pass |
| Total | | 78.00 | | | |
| Weighted points | 65% | 50.70 | | | PASS |

| Tenderer 2 - INFORMATIKA d.d. | | | | | |
|--------------------------------------|-----|-----------------------|-----------------------------|------------------|------------------|
| | | Points awarded | Max points available | Threshold | Pass/fail |
| Criterion 1.1 | | 6.00 | 10.00 | 6.00 | pass |
| Criterion 1.2 | | 7.00 | 10.00 | 6.00 | pass |
| Criterion 1.3 | | 6.00 | 10.00 | 6.00 | pass |
| Criterion 1.4 | | 7.00 | 10.00 | 6.00 | pass |
| Criterion 1.5 | | 7.00 | 10.00 | 6.00 | pass |
| Criterion 1.6 | | 6.00 | 10.00 | 6.00 | pass |
| Criterion 1.7 | | 6.00 | 8.00 | 4.80 | pass |
| Criterion 1.8 | | 6.00 | 8.00 | 4.80 | pass |
| Criterion 2 | | 11.00 | 18.00 | 10.80 | pass |
| Criterion 3 | | 4.00 | 6.00 | 3.60 | pass |
| Total | | 66.00 | | | |
| Weighted points | 65% | 42.90 | | | PASS |

Members of the Evaluation Committee:

NAME and SURNAME:

SIGNATURE:

Date:

Tomaž ZAPLOTNIK

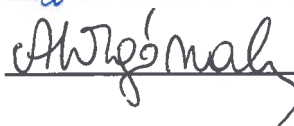


04 -08- 2016

Stefano BRACCO



Aleksandra ZGORZAK



FINANCIAL EVALUATION

Procurement procedure No. ACER/OP/MMD/04/2016 - Provision of IT hosting services for the Agency for the Cooperation of Energy Regulators

| Tenderer 1 - TELEKOM SLOVENIJE, d.d. | | | | |
|---|---|-----------------------------------|-------------------------|---------------------|
| | Description | All-inclusive price in EUR | Weighting factor | Value |
| A | B | C | D | E = C x D |
| 1 | Financial proposal for the case study for a period of one (1) year | 2,512,231.52 | 50.00% | 1,256,115.76 |
| 2 | Financial proposal for the case study for a period of two (2) years | 4,996,580.64 | 50.00% | 2,498,290.32 |
| TOTAL REFERENCE PRICE = VALUES 1 + 2 | | | | 3,754,406.08 |

| Tenderer 2 - INFORMATIKA d.d. | | | | |
|---|---|-----------------------------------|-------------------------|---------------------|
| | Description | All-inclusive price in EUR | Weighting factor | Value |
| A | B | C | D | E = C x D |
| 1 | Financial proposal for the case study for a period of one (1) year | 889,861.60 | 50.00% | 444,930.80 |
| 2 | Financial proposal for the case study for a period of two (2) years | 1,779,723.20 | 50.00% | 889,861.60 |
| TOTAL REFERENCE PRICE = VALUES 1 + 2 | | | | 1,334,792.40 |

Members of the Evaluation Committee:

NAME and SURNAME:

SIGNATURE:

Date:

Tomaž ZAPLOTNIK



04 -08- 2016

Stefano BRACCO



Aleksandra ZGORZAK

